

# FINANCIAL CHALLENGES FACING AIR AMBULANCE

as Demand Continues to Grow



Per Base Cost of Providing 24 / 7 Service  
**\$3 million / year to operate | 80% fixed costs**

## No Surprises Act

- Health plans reimbursing at 40% costs
- 7.5 mos. delay in payment from out of network health plans
- Continued health plan bad behavior

Impact of No Surprises Act and inflationary costs results in base closures:  
**75% in rural areas.**

## Government Under-Reimbursement

- Over 70% of transports today are either Medicare, Medicaid, or uninsured
- Reimbursement rates are 30-50% of actual costs

The role of commercial coverage has been **incredibly** important to maintaining access, but root issues are under-reimbursement from government payors.

## COVID Impact / Labor Shortages

- Front line labor costs up 11% in 2022
- Fuel costs up 29% in 2022
- Demand Up 6% in 2022
- Overall reimbursement down 12% and decreasing

## Department of Veterans Affairs Proposed Rule

- Lowers reimbursement to Medicare rates; an 80% reduction
- 90% of bases that will close are in rural America
- 25% of Veterans live in rural America
- Veterans, particularly those in rural areas, will lose access to timely critical care as bases will close

**Over 40+ bases will close,  
LEAVING VETERANS AND  
THEIR COMMUNITIES BEHIND**



SCAN ME

